



# Modeling User Mobility for Location Promotion in Location-based Social Networks

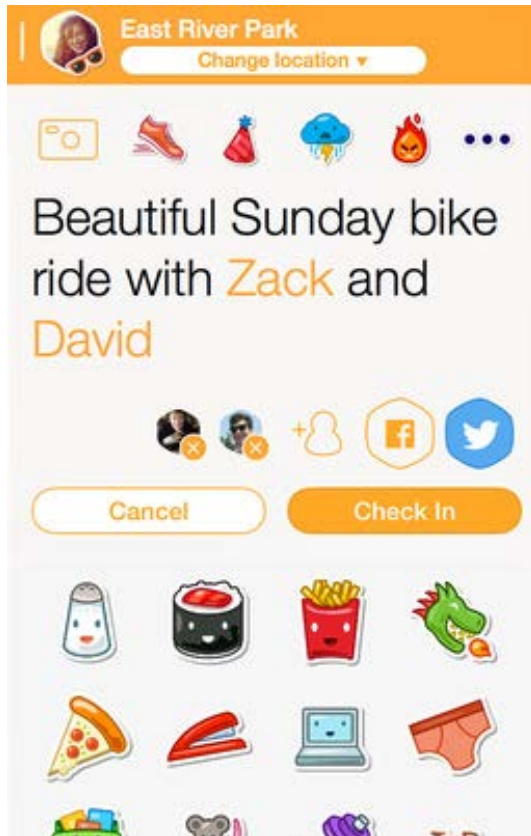
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# Location-based Social Networks (LBSNs)



check-in at a location



friends activity



Foursquare



facebook



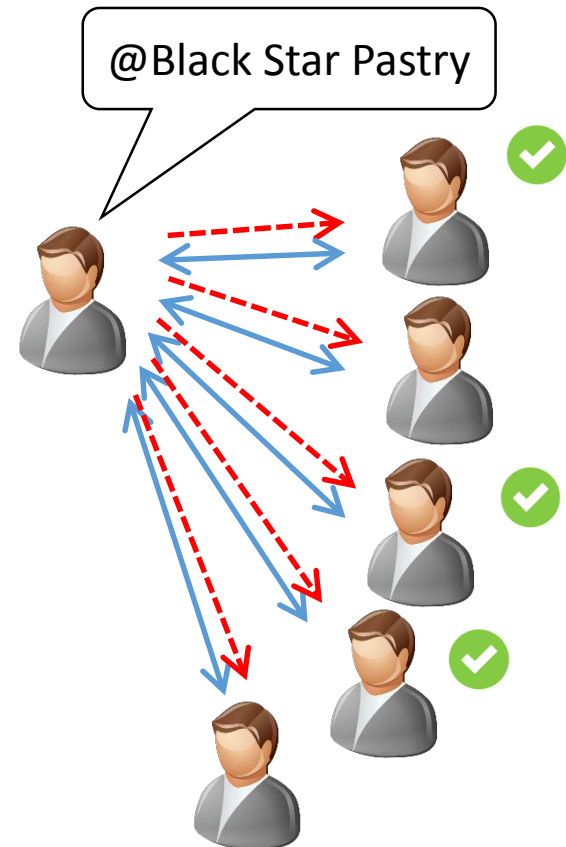
Twitter

# Location Promotion in LBSNs

- Exploring check-in data to promote one location and attract users to visit



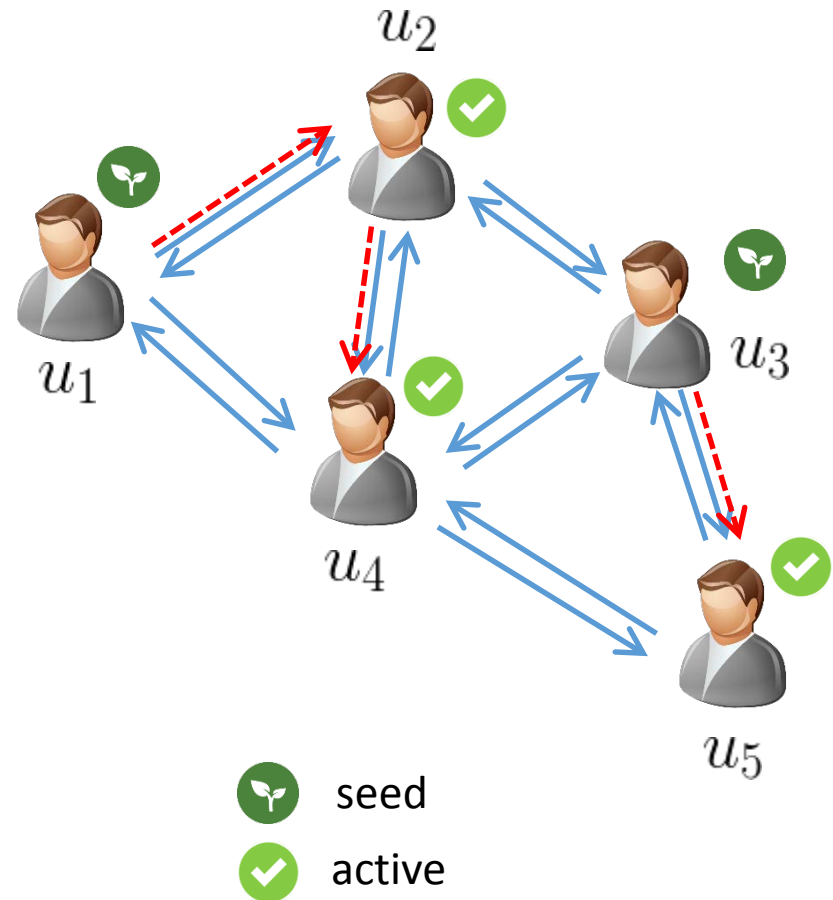
Black Star Pastry, Sydney



# Promote Location via Viral Marketing

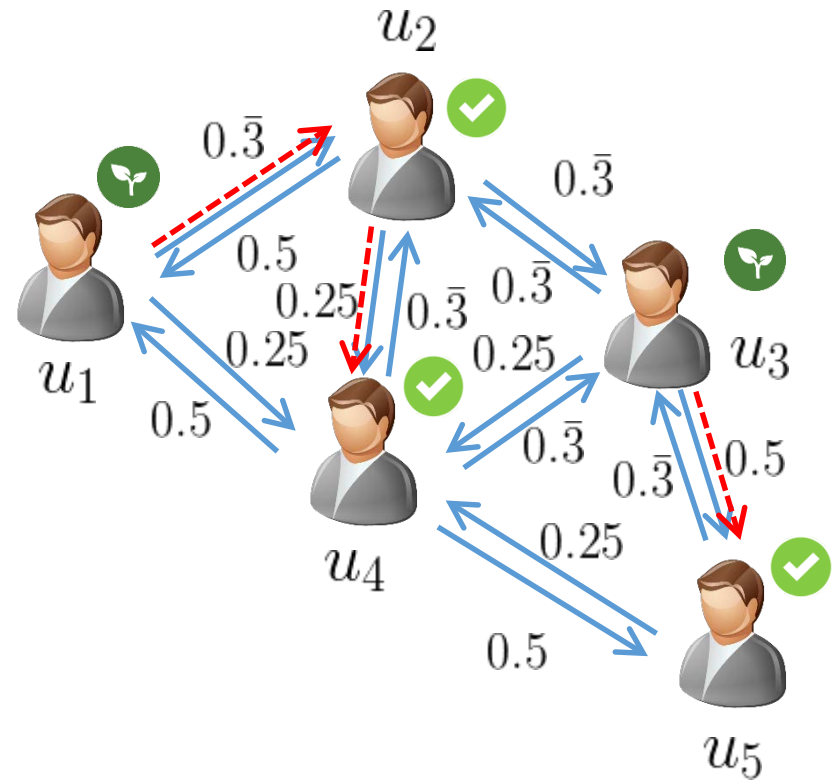
- Viral Marketing
  - Users are more likely to accept their friends' messages
- Influence maximization
  - Select  $k$  seeds to maximize expected # of active users (influence spread,  $\sigma(S)$ )

$$\arg \max_{S, |S|=k} \sigma(S)$$



# Promote Location via Viral Marketing (2)

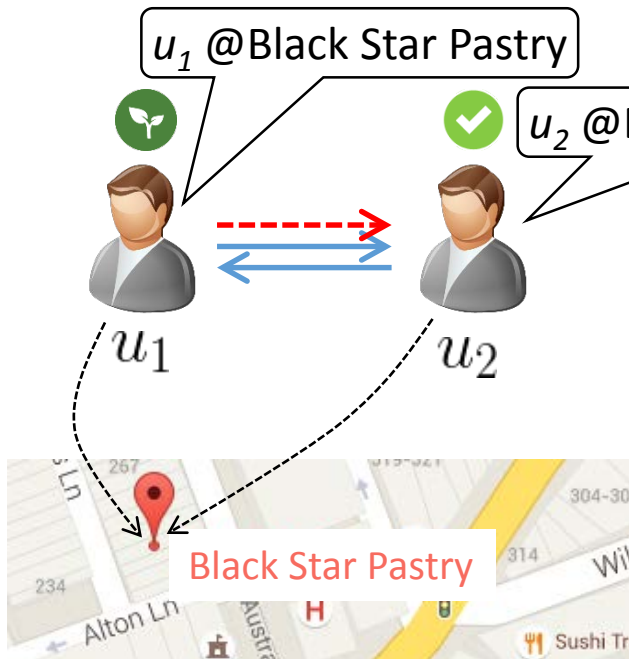
- Propagation probability
  - $pp(u, v)$ : the prob. of  $v$  becoming active influenced by  $u$
  - It reflects the propagation in a social network



One issue is how to determine the propagation probability in LBSNs

# Propagation in LBSNs

- Information propagate is triggered by check-in in LBSNs
  - $pp(u_1, u_2 | \text{Black Star Pastry})$   
=  $P(u_2 \text{ check-in at Black Star Pastry})$   
=  $P(\text{Black Star Pastry} | u_2)$

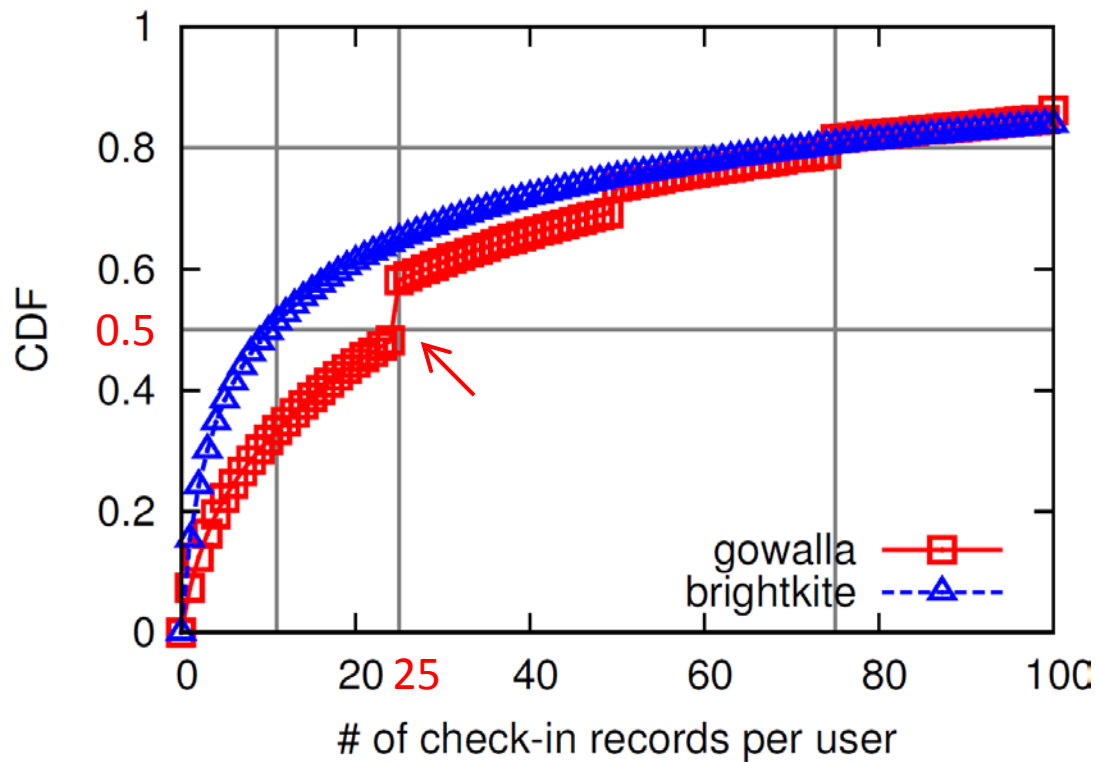


The setting of propagation probability in LBSNs should consider user's check-in behavior

success propagation

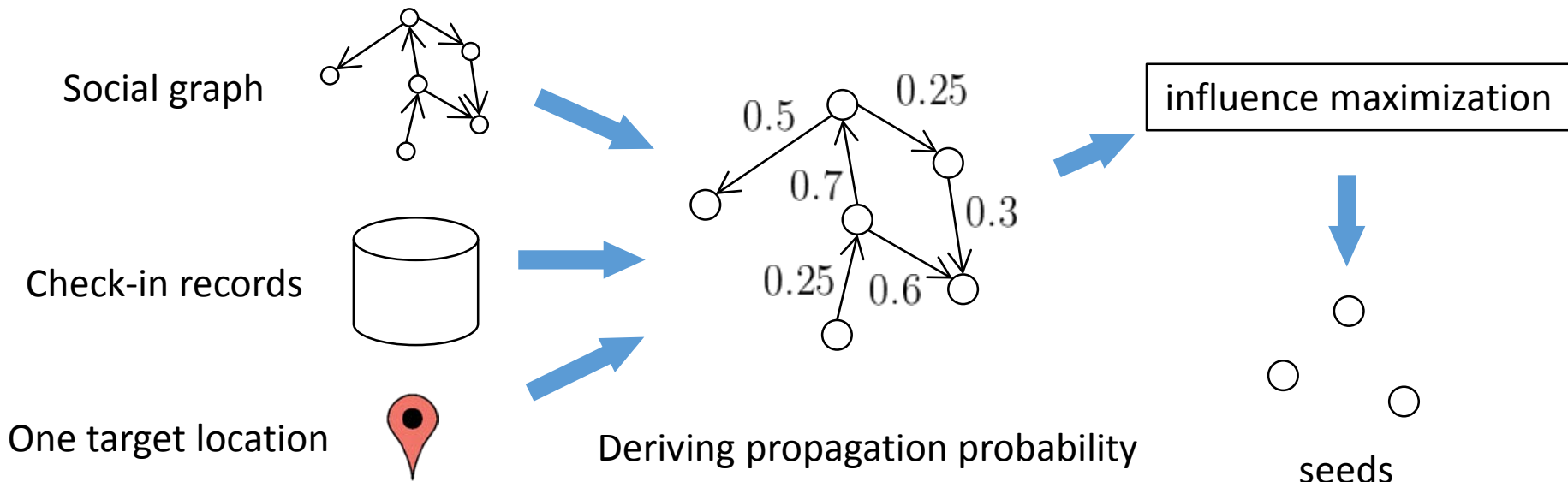
# Challenge Issue

- Infer whether a user check-in at the target location
  - About 50%/80% users have 25/75 check-in records or less



# Location Promotion Problem

- Given an LBSN and a target location  $\ell=(x,y)$ , select  $k$  seeds to maximize the expected # of users who will check-in at  $\ell$



# Contribution

- Formulate location promotion problem in an LBSN as an influence maximization problem
- Propose Gaussian-based mobility models (GMMs) and distance-based mobility models (DMMs) to capture individual check-in behavior
- Derive the propagation probability based on GMMs and DMMs

# Static Approaches

- Some common static approaches
  - Non-history related
    - Uniform: Uniformly random from  $[0,1]$
    - Trivalency: Uniformly random from  $\{0.1, 0.01, 0.001\}$
    - Jaccard\_F: Jaccard of friends
    - Jaccard\_L: Jaccard of locations
    - In-degree:  $pp(u, v) = 1/\text{indeg}(v)$
  - History related
    - Bernoulli:  $pp(u, v) = \text{proportion of success influence attempts}$

[2] P. Bouros et al. Regionally influential users in location-aware social networks. GIS 14

[4] W. Chen et al. Scalable influence maximization for prevalent viral marketing in large-scale social networks. KDD 10

[9] A. Goyal et al. Learning influence probabilities in social networks. WSDM 10

[13] D. Kempe et al. Maximizing the spread of influence through a social network. KDD 03

# Gaussian-based Approach

- Gaussian distribution is selected to capture individual check-in behavior
  - GMM-Basic
    - One Gaussian distribution
  - GMM-Spatial
    - Mixture Gaussian model
  - GMM-Temporal
    - Mixture Gaussian model, where each point is classified on temporal domain

$$p(\ell|u) = \frac{1}{2\pi\sqrt{|\Sigma|}} e^{-\frac{1}{2}(\ell-\mu)^T \Sigma^{-1}(\ell-\mu)}$$

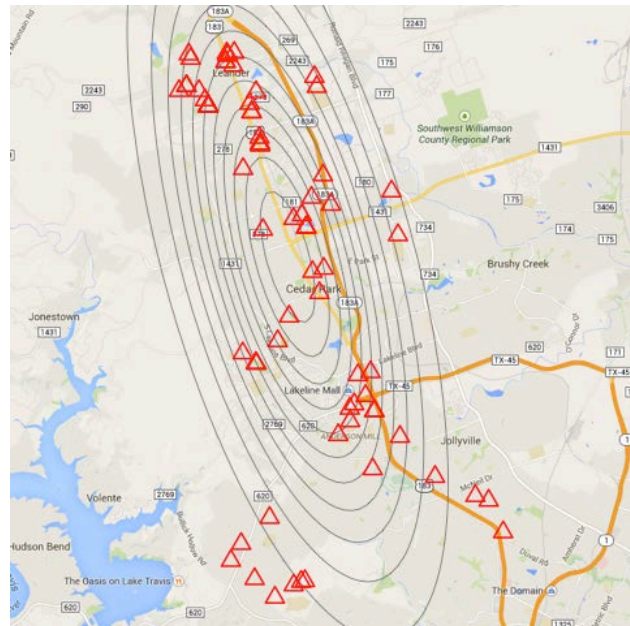
$$p(\ell|u) = \sum_{i=1}^K p(\ell|u, Z_i)p(u, Z_i)$$

[5] E. Cho et al. Friendship and mobility: user movement in location-based social networks. KDD 11

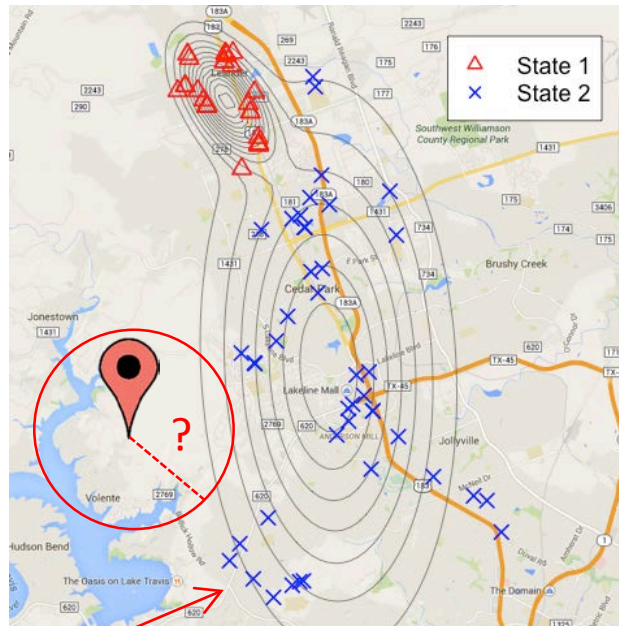
[6] H. Gao et al. Modeling temporal effects of human mobile behavior on location-based social networks. CIKM 13

[17] M. Lichman et al. Modeling human location data with mixtures of kernel densities. KDD 14

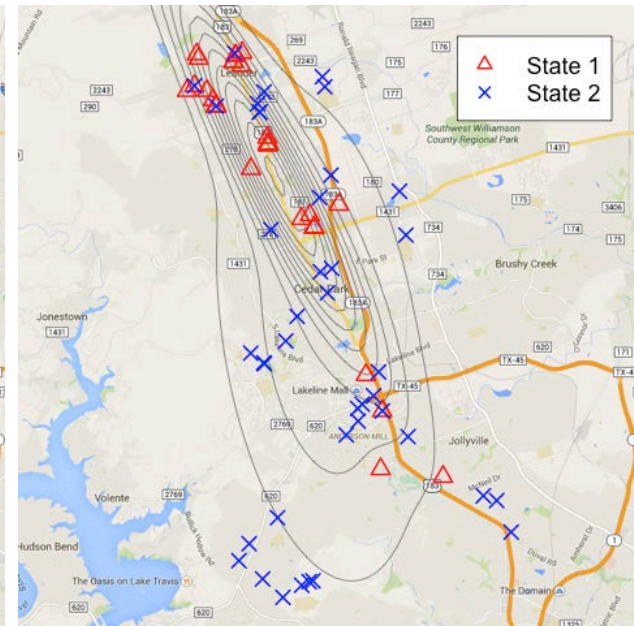
# Gaussian-based Approach (2)



GMM-Basic

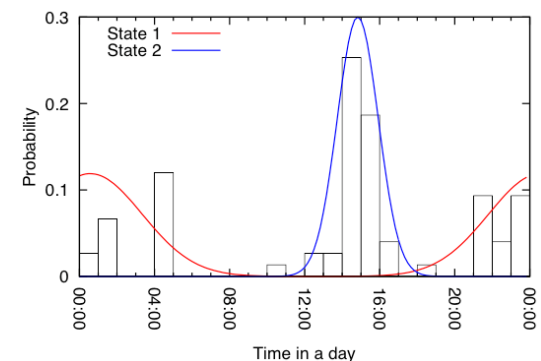


GMM-Spatial



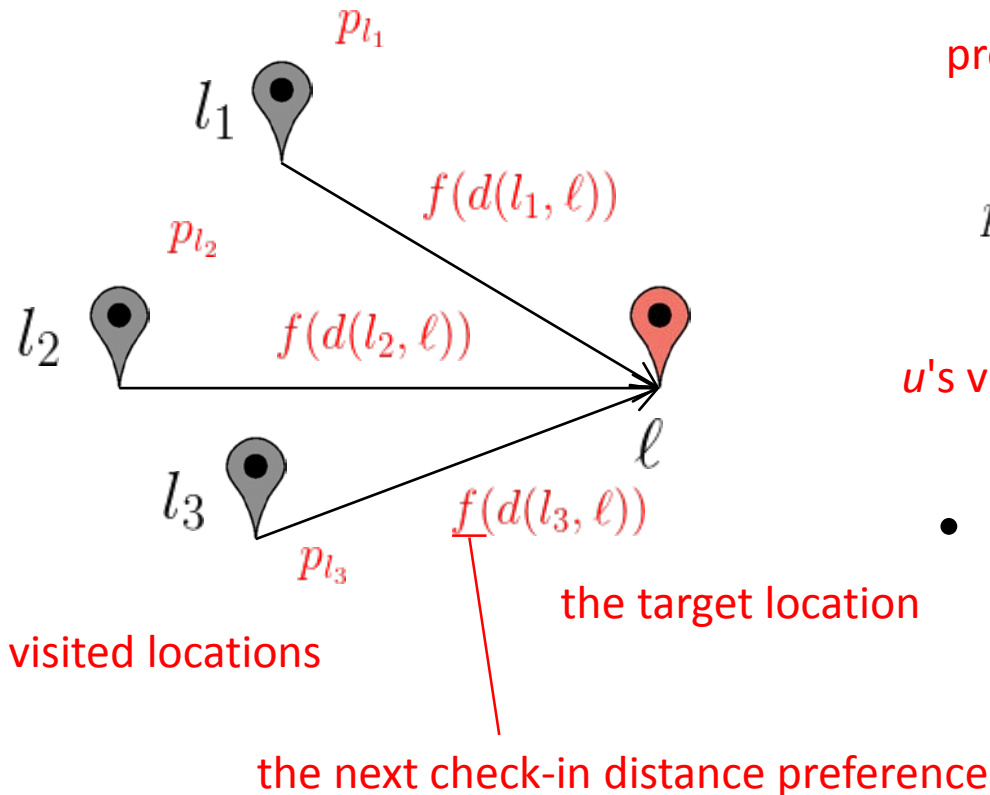
GMM-Temporal

- Rough description
- Order independent
- Hard to calculate the probability of visiting a location



# Distance-based Approach

- Distance-based mobility model (DMM) is a distribution of location  $\ell$  to capture individual check-in behavior



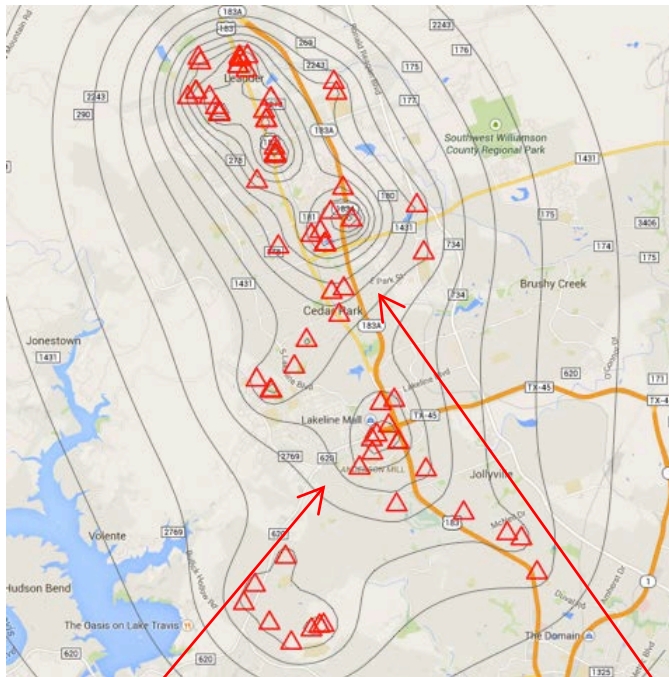
prob. of  $u$  at  $l$     distance between  $l$  and  $\ell$

$$p(\ell|u) = \sum_l \underbrace{p_l^{(u)}}_{u's \text{ visited location}} \underbrace{f^{(u)}(d(l, \ell))}_{\text{pdf of movement distance}}$$

$u$ 's visited location    pdf of movement distance

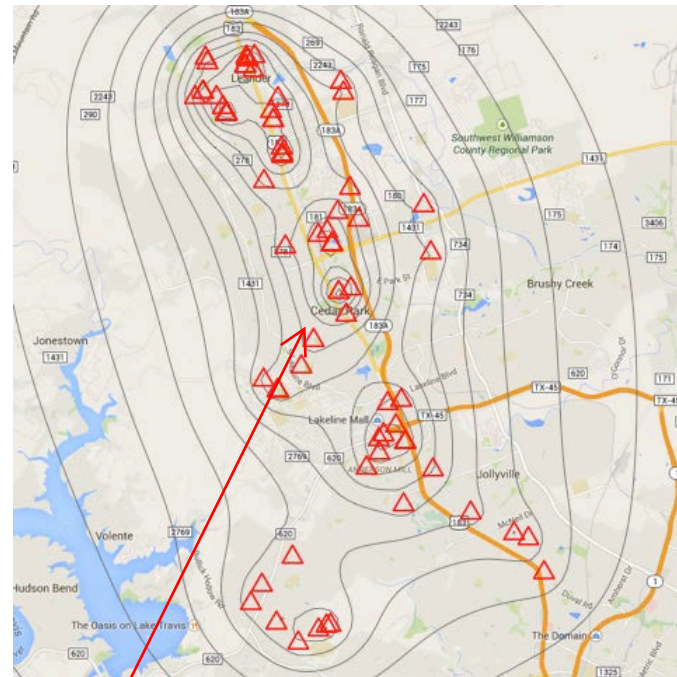
- Select Pareto distribution for  $f$   
 $f(x; \alpha) = \alpha / (x + 1)^{\alpha+1}, x \in [0, \infty)$   
 where  $\hat{\alpha} = N / \sum_i \ln(x_i + 1)$

# Distance-based Approach (2)



DMM-Basic (1)

more detailed description

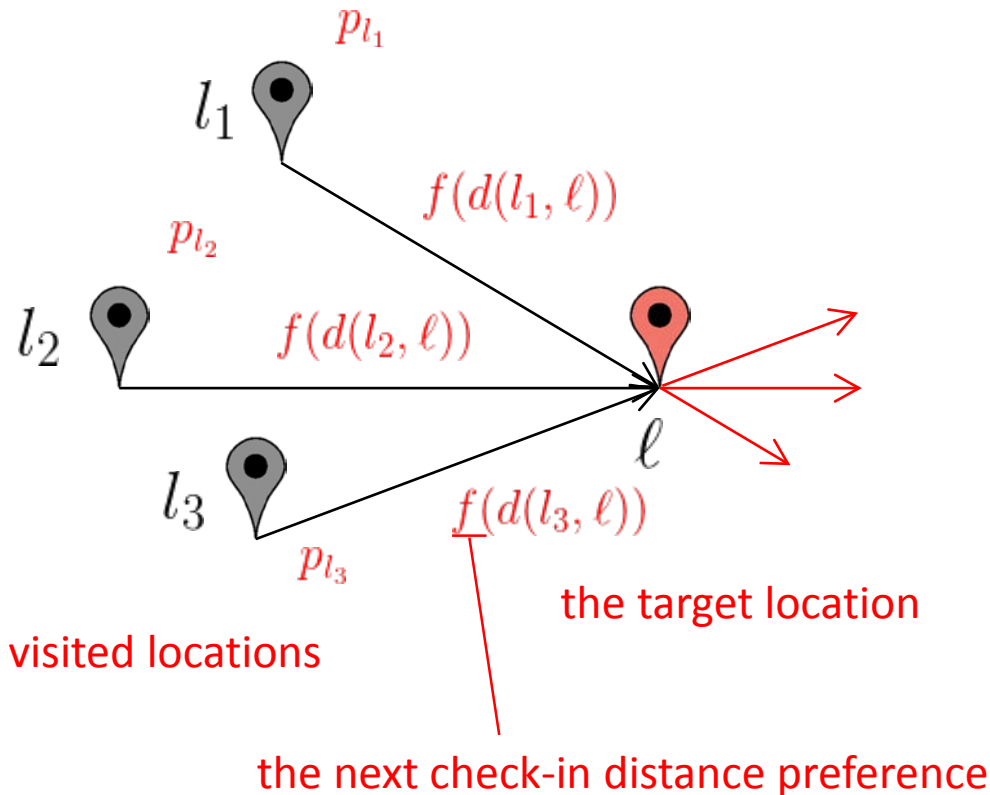


DMM-Basic (2)

different ordering, different behavior

# Distance-based Approach (3)

- The propagation prob. represents the user prefers to move farther than the selected location



$$\begin{aligned}
 P(\ell|u) &= \sum_l p_l^{(u)} \int_{d(l,\ell)+1}^{\infty} f^{(u)}(x) dx \\
 &= \sum_l \frac{p_l^{(u)}}{(d(l,\ell) + 1)^\alpha}
 \end{aligned}$$

scale parameter of Pareto distr.

# Experiments

- Two real datasets in SNAP

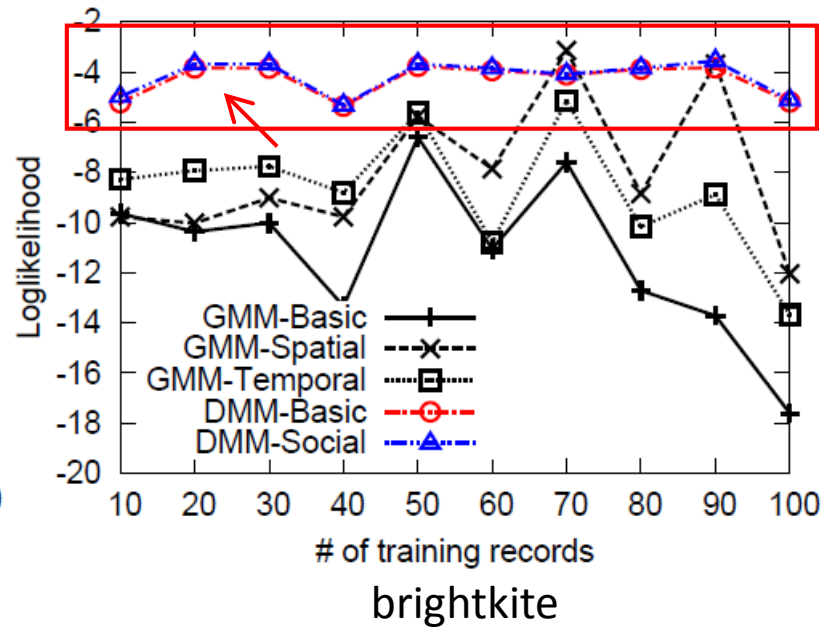
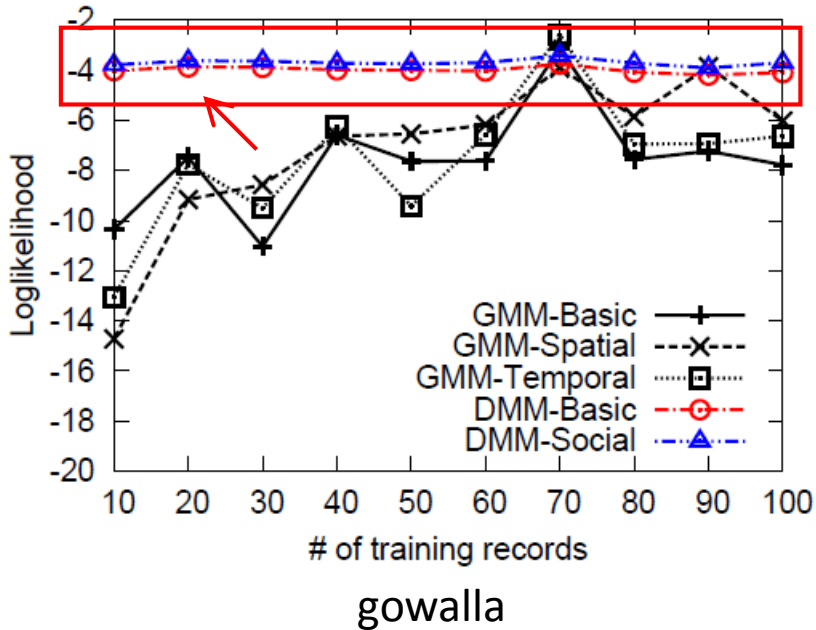
	<b>gowalla</b>	<b>brightkite</b>
# of users	196,591	58,228
# of check-ins	6,442,890	4,491,143
# of edges	950,327	214,078
Period	Feb. 2009-Oct. 2010	Apr. 2008-Oct. 2010

# Different Mobility Models

- Setting
  - 80% training, 20% testing
- Comparisons
  - GMM-Basic, GMM-Spatial, GMM-Temporal
  - DMM-Basic, DMM-Social
- Metric
  - Loglikelihood

# Different Mobility Models (2)

- Loglikelihood vs different training sizes



DMMs have higher performance than GMMs

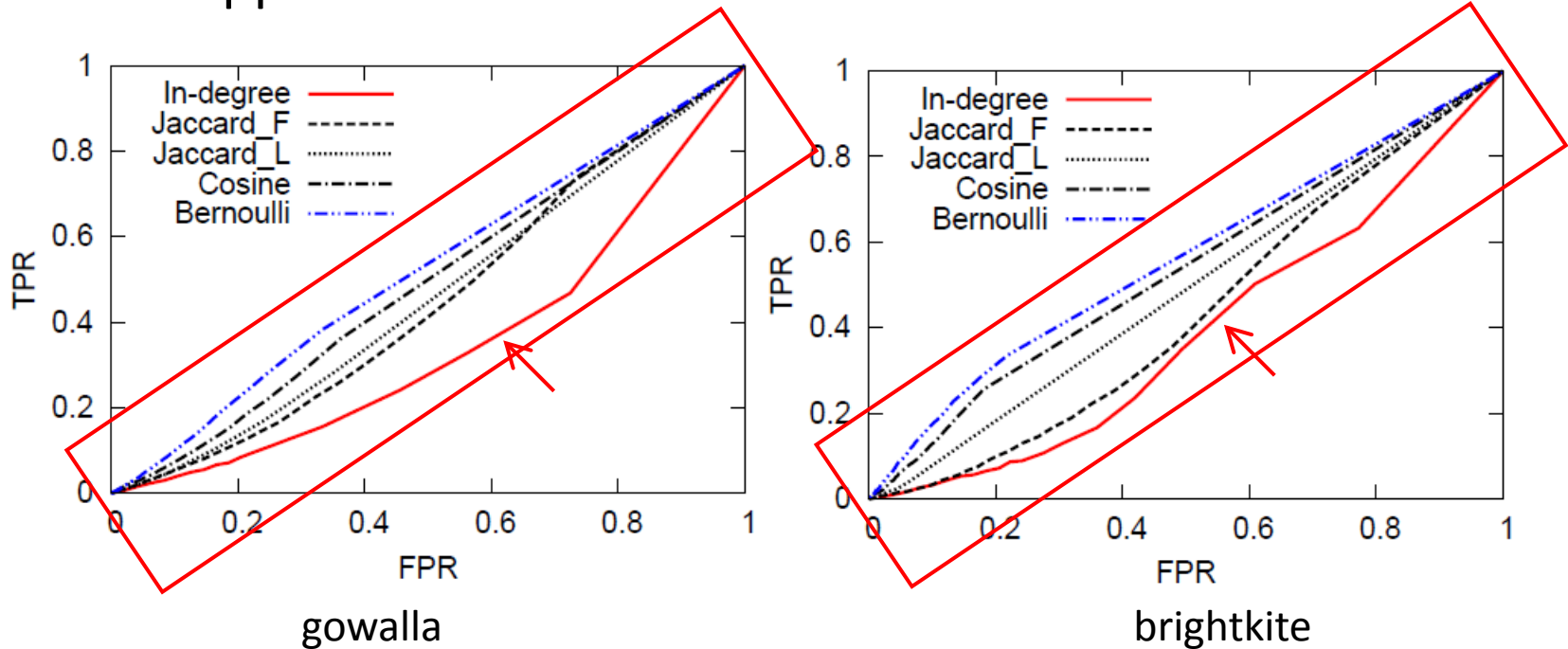
DMMs also have higher performance even when there are only 10 training records

# Propagation Probability

- Setting
  - Users: the users who have 10 check-in records or above
  - The target location: Center Park, NYC
  - Active range: 500m
- Comparisons
  - Static: In-degree, Jaccard\_F, Jaccard\_L, Cosine, Bernoulli
  - Location-aware: GMM-Basic, GMM-Spatial, GMM-Temporal, DMM-Basic, DMM-Social
- Metric
  - ROC curve/AUC

# Propagation Probability (2)

- Static approaches

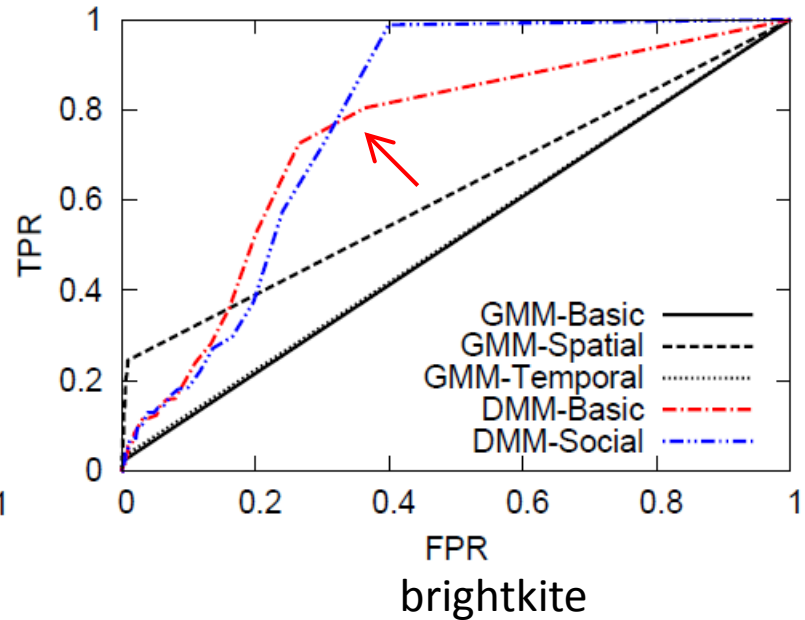
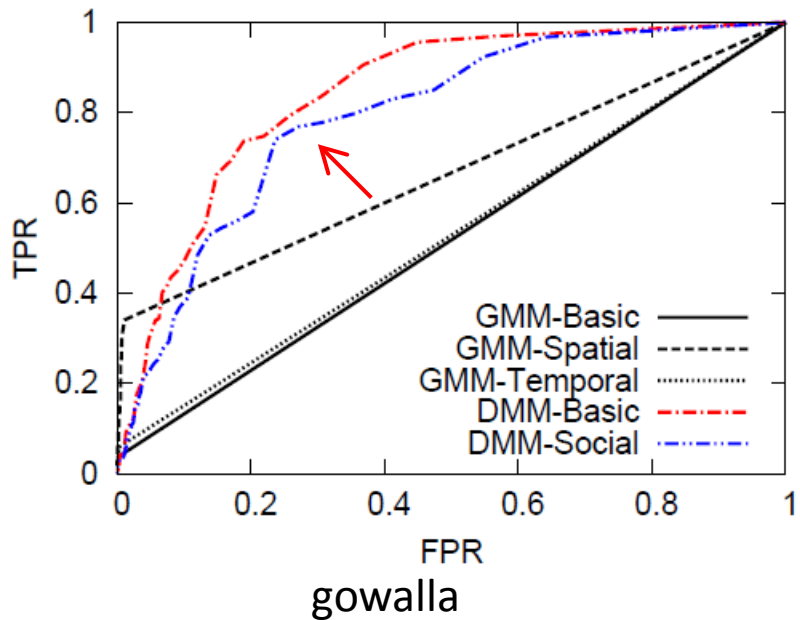


static approaches can not reflect real information propagation in LBSNs

the most common setting, In-degree, has the lowest AUC

# Propagation Probability (3)

- Location-aware approaches



DMMs can truly reflect the information propagation in LBSNs

# Conclusion

- Formulate the location promotion problem as influence maximization in LBSNs
  - Propose that the propagation probability is location-aware in LBSNs
  - Propose GMMs and DMMs to capture individual check-in behavior
  - Utilize GMMs and DMMs to derive the propagation probability in LBSNs

# Thank You!

